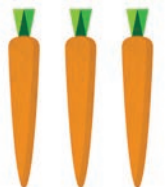
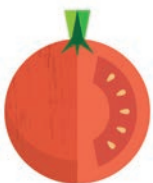




2019 Impact Report



**YOU
REACHED
2,300,033 PEOPLE!**





CELEBRATING YOUR IMPACT!

Leadership Fiscal Year 2019

Lori Thorp
Executive Director

Sophia Lenarz-Coy
Director of Programs and
Operations

Emily Eddy White
Director of Marketing and
Development

Board of Directors

*Thank you to these
individuals who served
on the board between
October 1, 2018 and
September 30, 2019*

Barb Hilbert, Chair
Vani Karun
Jay Kim
Bob LaBombard
Jennifer Marso
Annette Miller
Aimee Pappenfuss
Susan Sheely
Dan Tilsen
Martin Wera
Patrick Wilson

This annual impact report is an opportunity to celebrate you, our donors and friends, for making our common vision a reality in the past year. We share it with you with deep gratitude for your partnership and investment in the important work of eliminating hunger and nourishing our community.

Here's what you will find in this report:

- Highlights of the many ways you have touched peoples' lives by getting good food onto their tables. Your contributions provide nutrient-rich foods to our partners to respond to urgent need, break down barriers to affordable food, and equip new farmers with the skills to grow food.
- An audited summary of our financial position and a breakdown of our sources of revenue and our operating costs.
- A list of individuals and organizations who made it possible to serve 2,300,033 people last year.
- An invitation to make a difference in the fight against hunger.

Our impact is stronger because of individuals and organizations like you, who are committed to the belief that hunger is solvable when we work together. We provide stories about our programs and initiatives in each issue of our newsletter. This report is an opportunity to publicly thank *you*—the people who make this work possible.

Your support strengthens our community and helps meet the needs of our neighbors by:

- Distributing nutritious, culturally relevant foods to our network of food shelf and meal program partners, including 1.76 million pounds of produce.
- Convening quarterly meetings with our agency partners to talk together about best practices in hunger relief.
- Providing "SuperShelf" consultation to agencies that want to provide a more welcoming experience and respect their guests' choices of what they feed their families.
- Supporting employers and organizations who want to give back through cash and food drives.
- Showing up at *Hunger on the Hill Day* to speak up about food policies that affect real people.
- Providing training and technical support to new farmers and helping them access markets for their harvest.
- Gleaning, rescuing and distributing food through partnerships with farms and farmer's markets.
- Hosting the annual *Hunger Bash* event to inspire giving and engagement in our mission.
- Developing innovative programs that create new opportunities for people to get food.
- Building a food system that is built on equity, access and justice.

Please know how much we appreciate you joining your hands and hearts with us to fight hunger and nourish our community. Together, we're providing food for today and change for tomorrow.

With gratitude,

Sophia Lenarz-Coy
Executive Director as of October 2019

2019 HUNGER FIGHTING STATS

FOUGHT HUNGER IN



30

COUNTIES IN MINNESOTA & WESTERN WISCONSIN



PARTNERED WITH

226

COMMUNITY FOOD SHELVES, MEAL PROGRAMS, AND FARE FOR ALL SITES.

42,940 FAMILIES




PURCHASED FARE FOR ALL FOOD DURING THE YEAR

23,944 VOLUNTEER HOURS



EQUIVALENT TO 11 1/2 FULL-TIME EMPLOYEES



8.12 MILLION POUNDS OF FOOD DISTRIBUTED = **6.76 MILLION** MEALS TO FAMILIES.

2,300,033 PEOPLE REACHED THROUGH OUR PROGRAMS AND PARTNERS



GROWING FOOD AND GROWING FARMERS

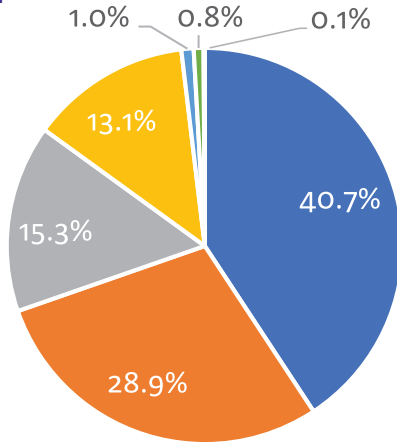


4,399 farmer education hours at Big River Farms.

260 people attended the Emerging Farmers Conference.

2019 FINANCIALS (audited)

REVENUE



In-Kind Contributions	\$4,807,578
Program Revenue	3,412,832
Financial Contributions	1,806,968
Government Grants	1,546,252
Special Events	119,320
United Way	99,847
Other	14,414
Total Support & Revenue:	\$11,807,211*

BALANCE SHEET

ASSETS

Cash	\$908,443
Investments	775
Accounts Receivable	193,462
Grants Receivable	160,420
Prepaid Expense	159,322
Inventory	755,447

Total Current Assets: \$2,177,869

Property & Equipment - Net	\$3,618,490
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Total Assets: \$5,796,359

LIABILITIES

Current	\$502,514
Long-term	970,417

Total Liabilities: \$1,472,931

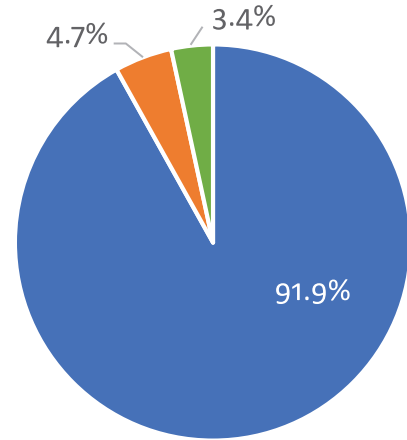
NET ASSETS

Unrestricted	\$4,313,428
Temporary Restricted	10,000

Total Net Assets: 4,323,428

Total Liabilities and Net Assets: \$5,796,359

EXPENSES



Program Services	\$10,297,874
Administrative Support	530,516
Fundraising Support	378,341
Total Expenses:	\$11,206,731



*FY2019 ended with a notable surplus. This was driven by capital grant funds received for a freezer, additional administrative funds for TEFAP trade mitigation, an increase of in-kind inventory value, restricted grant funds released from FY2018, and a designated reserve for unemployment.

FOOD FOR TODAY. CHANGE FOR TOMORROW.



What our donors are saying...

"I give to The Food Group because I believe that everyone deserves the dignity of fresh and healthy food."

"We support The Food Group with both our time and our money. The good food that gets distributed to local food shelves brings value and much-needed help to people who are struggling with hunger."

"The Food Group works hard to make every penny count and I know that they thoughtfully and strategically allocate their resources to make their programs effective and successful. I will continue to donate to TFG because they are advocates for the community and truly are working to make sure every person has access to nutritious food."

"Having my donation matched by my employer is an added perk and incentive to continue fighting hunger!"

"I give to help others, and someday I may be the person who needs help."

2019 SUPPORTER SPOTLIGHTS

The Food Group received exceptional support from the following generous foundations and businesses:

