2019 SUPPORTER SPOTLIGHTS

The Food Group received exceptional support from the following generous foundations and businesses:

What our donors are saying...

“I give to The Food Group because I believe that everyone deserves the dignity of fresh and healthy food.”

“We support The Food Group with both our time and our money. The good food that gets distributed to local food shelves brings value and much-needed help to people who are struggling with hunger.”

“The Food Group works hard to make every penny count and I know that they thoughtfully and strategically allocate their resources to make their programs effective and successful. I will continue to donate to TFG because they are advocates for the community and truly are working to make sure every person has access to nutritious food.”

“Having my donation matched by my employer is an added perk and incentive to continue fighting hunger!”

“I give to help others, and someday I may be the person who needs help.”

YOU REACHED 2,300,033 PEOPLE!
In-Kind Contributions  $4,807,578
Program Revenue 3,412,832
Financial Contributions 1,806,968
Government Grants 1,546,252
Special Events 119,320
United Way 99,847
Other 14,414
Total Support & Revenue: $11,807,211 *

EXPENSES

Program Services $10,297,874
Administrative Support 530,516
Fundraising Support 378,341
Total Expenses: $11,206,731

This annual impact report is an opportunity to celebrate you, our donors and friends, for making our common vision a reality in the past year. We share it with you with deep gratitude for your partnership and investment in the important work of eliminating hunger and nourishing our community.

Here’s what you will find in this report:
- Highlights of the many ways you have touched peoples’ lives by getting good food onto their tables. Your contributions provide nutrient-rich foods to our partners to respond to urgent need, break down barriers to affordable food, and equip new farmers with the skills to grow food.
- An audited summary of our financial position and a breakdown of our sources of revenue and our operating costs.
- A list of individuals and organizations who made it possible to serve 2,300,033 people last year.
- An invitation to make a difference in the fight against hunger.

Our impact is stronger because of individuals and organizations like you who are committed to the belief that hunger is solvable when we work together. We provide stories about our programs and initiatives in each issue of our newsletter. This report is an opportunity to publicly thank you—the people who make this work possible.

Your support strengthens our community and helps meet the needs of our neighbors by:
- Distributing nutritious, culturally relevant foods to our network of food shelf and meal program partners, including 1.76 million pounds of produce.
- Convening quarterly meetings with our agency partners to talk together about best practices in hunger relief.
- Providing “SuperShell” consultation to agencies that want to provide a more welcoming experience and respect their guests’ choices of what they feed their families.
- Supporting employers and organizations who want to give back through cash and food drives.
- Showing up at Hunger on the Hill Day to speak up about food policies that affect real people.
- Providing training and technical support to new farmers and helping them access markets for their harvest.
- Gleaning, rescuing and distributing food through partnerships with farms and farmer’s markets.
- Hosting the annual Hunger Bash event to inspire giving and engagement in our mission.
- Developing innovative programs that create new opportunities for people to get food.
- Building a food system that is built on equity, access and justice.

Please know how much we appreciate you joining your hands and hearts with us to fight hunger and nourish our community. Together, we’re providing food for today and change for tomorrow.

With gratitude,

Sophia Lenarz-Coy
Executive Director as of October 2019

Leadership
Fiscal Year 2019
Lori Thorp
Executive Director
Sophia Lenarz-Coy
Director of Programs and Operations
Emily Edly White
Director of Marketing and Development

Board of Directors
Thank you to these individuals who served on the board between October 1, 2018 and September 30, 2019
Barb Hilbert, Chair
Vani Karun
Jay Kim
Bob Labombard
Jennifer Marso
Annette Miller
Aimee Pappenfuss
Suey Shewy
Dan Tilsen
Martin Wera
Patrick Wilson

*FY2020 ended with a notable surplus. This was driven by capital grant funds received for a freezer, additional administrative funds for TEFAP trade mitigation, an increase of in-kind inventory value, restricted grant funds released from FY2018, and a designated reserve for unemployment.
THANK YOU TO OUR DONORS

Jerry and Ruthmary Schlagel
Linda and John Schumacher
Robert and Debbie Schmidt
Dan and Sarah Schnoor
Sue and David Sheldrick
Larry and Elvis Shempeter
Terry S. Shin
Glen and Nicole Singletary
Stuart Stoffel
Jennifer Stovall
Thomas Stugiel
Bruce Stufflebean
Patrick Stumpf
Donna S. Tates
Dana and Adam Tidwell
Nancy and Mary Sigl
Sherri Tillman
Meghan McClean Sosik and Brian Sosik
Neal and Karen St. Anthony
Ronald and Dan Stawicki
James and Carla Steblay
Michael and Barbara Stiere
Craig and Nancy Welken
Robert and Elizabeth Weil
Steven Vincent and Jill Weese
Nanette and Matthew Warren
Richard and Kyla Wahlstrom
Diane Van Weele
Richard Atkinson and Jacqueline Hauser and Patrick Theisen
Janice and Dennis Swanson
Sandra and Larry Stokes
James and Carla Steblay
Ronald and Joan Steblay
Bruce Snyder
Reesa Smyth

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GROWING FOOD AND GROWING FARMERS

2019 HUNGER FIGHTING STATISTICS

2,300,033 people reached through our programs and partners.
126,000 families reached.
3 COUNTRIES IN MINNESOTA & WESTERN IOWA

23,944 VOLUNTEER HOURS

8.12 MILLION POUNDS DISTRIBUTED = 6.76 MILLION MEALS TO FAMILIES.

4,399 farmer education hours at Big River Farms.
260 people attended the Emerging Farmers Conference.

2,405,297 people reached through our programs and partners.

900,000 families reached.

2020 HUNGER FIGHTING STATISTICS

4,399 farmer education hours at Big River Farms.
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Arme Pappert
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Dan Tilsen
Martin Walda
Patrick Wilson

2019 FINANCIALS (audited)

<table>
<thead>
<tr>
<th>Revenue</th>
<th>Expenses</th>
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<tbody>
<tr>
<td>In-Kind Contributions</td>
<td>$4,807,578</td>
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<tr>
<td>Program Revenue</td>
<td>Program Services</td>
</tr>
<tr>
<td>Financial Contributions</td>
<td>1,806,968</td>
</tr>
<tr>
<td>Government Grants</td>
<td>Administrative Support</td>
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<tr>
<td>Special Events</td>
<td>Fundraising Support</td>
</tr>
<tr>
<td>United Way</td>
<td>$11,206,731</td>
</tr>
<tr>
<td>Other</td>
<td>Total Support &amp; Revenue:</td>
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</tbody>
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Total Support & Revenue: $11,807,211*

BALANCE SHEET

<table>
<thead>
<tr>
<th>Assets</th>
<th>Liabilities</th>
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<tbody>
<tr>
<td>Property &amp; Equipment - Net</td>
<td>$3,618,490</td>
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<tr>
<td>Total Assets:</td>
<td>Total Liabilities:</td>
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<tr>
<td></td>
<td>$5,796,359</td>
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LIABILITIES

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<tr>
<th>Current</th>
<th>Temporary Restricted</th>
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<td>$1,472,931</td>
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<td>Long-term</td>
<td>$502,514</td>
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<td>Total Liabilities:</td>
<td>10,000</td>
</tr>
</tbody>
</table>

NET ASSETS

| Unrestricted          | Restricted          |
|                       |                     |
| Total Net Assets:     | $4,323,428          |
| Total Liabilities and Net Assets: |

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Patrick Wilson

CELEBRATING YOUR IMPACT!
2019 Supporter Spotlights

The Food Group received exceptional support from the following generous foundations and businesses:

- Luther
- Sit Investment Associates
- UNFI Foundation
- Otto Bremer Trust
- Richard M. Schulze Family Foundation
- Finnegan's Brew Co.

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2019 Impact Report

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